

## ST MICHAEL'S COLLEGIATE SCHOOL

### International Education Agent Fee Structure

#### International Education Agent Agreement

##### Agency Commissions

- The School will pay the agent:
  - 25% commission on tuition fees only for the first full year of enrolment
  - 15% commission on tuition fees only for the second year of enrolment
  - 10% commission on tuition fees only for the third and subsequent years of enrolment
- Commission fees and Agency Agreements are reviewed annually.
- The commission fee paid to Education Agents is calculated on the tuition fees only received by the School (please refer to Schedule 1 in the Agent Agreement).

##### 2024 Commission Structure

- Annual International Student Tuition Fee – AUD \$32,600
  - **Year 1:** 25% commission on tuition fees only for the first full year of enrolment based on the current Annual International Student Tuition Fee - **AUD \$8,150\***
  - **Year 2:** 15% commission on tuition fees only for the second full year of enrolment based on the current Annual International Student Tuition Fee - **AUD \$4,890\***
  - **Year 3+:** 10% commission on tuition fees only for the third and subsequent full years of enrolment based on the current Annual International Student Tuition Fee - **AUD \$3,260\***

\*As per Schedule 1 of the Agent Agreement (Pg.8)

*Please note – discounts are offered to parents paying a full year's fee in advance. Should a discounted fee be paid by the family, the agency commission will be paid and reflect the fee received by the School, not the advertised tuition fee as per the International Student Fee Schedule 2024.*

**Commencement Date:** 1 January 2024

**Expiry Date:** 31 December 2024

Issued November 2023